

confirm).

## CERTIFICATE IN FUNDRAISING DISCOUNT PACKAGE\*

Please submit this form only if you are using the certificate package to register and pay for all classes at one time to receive discount.

| Name:                                      |                     |                       |                          |
|--|---------------------|-----------------------|--------------------------|
| Job Title/Position:                        |                     |                       |                          |
| Organization/Affiliation:                  |                     |                       |                          |
| Street Address:                            |                     |                       |                          |
| City, State, Zip:                          |                     |                       |                          |
| Home Telephone:                            |                     |                       |                          |
| Business phone:                            |                     |                       |                          |
| E-mail:                                    |                     |                       |                          |
| Certificate Program:  ✓ Fundraising: \$988 |                     |                       |                          |
| _  |                     |                       |                          |
| *Membership: (Discount pa                  | ackage requires     | current membership ir | 1 The Nonprofit Center.) |
| Organization Address:                      |                     |                       |                          |
| City, State, Zip:                          |                     |                       |                          |
| Website:                                   |                     |                       |                          |
| Select the level of members  Your Budget   |                     |                       | •                        |
| Under \$250,000                            | \$268               | \$540                 |                          |
| \$250,001-\$500,000                        | \$324               | \$619                 | 1                        |
| \$500,001-\$1M                             | \$433               | \$777                 | ]                        |
| \$1,000,001-\$2M                           | \$541               | \$934                 | ]                        |
| \$2,000,001-\$5M                           | \$649               | \$1092                |                          |
| \$5M or over                               | \$757               | \$1249                |                          |
| Individual Membership*                     | \$129               | N/A                   |                          |
| *Individual membership is only for t       | hose who do not wor | k for a nonprofit.    |                          |

☐ Check box if you are already a Nonprofit Center member. (Please call 215-991-3676 if you need to

For more information on the benefits of membership, please visit our website.

## Please select the dates you wish to attend:

| Course Name  | Course Date(s)/Location(s)  Please only choose one date for each session |                                     |                                 |                                     |            |
|--|--|-------------------------------------|---------------------------------|-------------------------------------|------------|
| Fundamentals of Successful Fundraising   | 10/23/2019   | Ballard Spahr                       | 1/29/2020<br>(Snow date 2/7/20) | Jewish Federation of Greater Phila. | 9am to 4pm |
| Guide to Finding & Getting Grants  | 11/12/2019   | Ballard Spahr                       |                                 |                                     | 9am to 4pm |
| Creating Successful Individual and Major Donor<br>Campaigns                                  | 12/6/2019<br>(Snow date 1/8/20)  | WSFS                                |                                 |                                     | 9am to 4pm |
| Getting Maximum Value from your Fundraising<br>Events  | 1/16/2020<br>(Snow date 1/22/20)   | Historical Society of Pennsylvania  |                                 |                                     | 9am to 4pm |
| How to Launch a Legacy Program for Planned<br>Giving   | 2/6/2020<br>(Snow date 2/12/20)  | MMWR                                |                                 |                                     | 9am to 4pm |
| Promoting Successful Fundraising Through<br>Effective Stewardship and Donor Management       | 3/6/2020<br>(Snow date 3/13/20)  | WSFS                                |                                 |                                     | 9am to 4pm |
| Building a Strong Corporate Fundraising Program  | 4/3/2020   | WSFS                                |                                 |                                     | 9am to 4pm |
| Designing & Implementing an Effective Direct<br>Mail Program                                 | 4/30/2020  | Jewish Federation of Greater Phila. |                                 |                                     | 9am to 4pm |
| Your Fundraising Strategy: Fitting All the Pieces<br>Together for Maximum Impact and Results | 5/14/2020  | MMWR                                |                                 |                                     | 9am to 4pm |

(In the event that a snow date is required, the location may change)

Please send the completed form to:

The Nonprofit Center 1900 W. Olney Ave. Philadelphia, PA 19141

By email: fennell@lasalle.edu

Once we have received the completed form and processed your application we will contact you by email to confirm your enrollment and provide instructions regarding making a payment.